Earn $2.50/card to fund your Scouting adventures
ScoutingIowa.org/CampCards

March 2nd  Get Camp Cards at Maytag Scout Center or March Roundtable. ***SALE BEGINS***
March–April  Sell Scouting! Units may return cards any time
April 30th  Sale ends, accounts paid in full by May 15th
CAMP CARDS

SAMPLE SCRIPT

• Hi, my name is Tom. I'm in West Des Moines Cub Scout Pack 275. I'm earning my way to summer camp selling these discount cards.
• Camp cards are only $5 including $20 of coupons, a great offer at Casey's, and even more discounts!
• My goal is to sell 48 cards. Will you buy 3 or 4 cards to help me?
• How many cards would you like to buy?
• Thank you for your help!

SALES TIPS

REMEMBER:
✓ Tell them who you are
✓ Tell them where you’re from
✓ Tell them what you’re selling
✓ Tell them why you’re selling
✓ Show them the value on the card
✓ Tell them your sales goal
✓ Ask for their support
✓ Say “Thank you” in all cases

HOW MANY CARDS SHOULD I SELL?

10 EASY WAYS TO SELL 10 CARDS

• Sell to your friends & family, grandparents, aunts, uncles, cousins, older siblings
• Ask those your family supports, like sports teams, coaches, PTA, church friends
• Sell at school to teachers, your principal, lovely office staff, cafeteria staff, etc.
• Ask a parent to post on social media with a request to their friends
• Visit local police & fire stations, ask them to support you
• Ask your church, chartered organization, HOA, civic club
• Visit local businesses & ask to sell in their office
• Ask your parent/guardian to sell at work
• Participate in a store front sale for one hour
• Invest one hour visiting your neighbors

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