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# Popcorn Sales Script

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Hi, My name is \_\_\_\_\_(first name only)

I am trying to raise \$\_\_\_\_\_ to go to Scout Camp.

Can I count on your support?

We have some delicious popcorn. My favorite is \_\_\_\_\_.  
(choose an item \$25+)

(Do all of this BEFORE you show them the prices or handing them an order form)

(upsell the \$15 kettle corn to the \$25 salted caramel) This bag is a little small, so if you plan to share with others then you may want to get the Salted Caramel. It's twice the size!

**DON'T TELL THE PRICE UNTIL THE VERY END!!!**

